

Hints For Homebuyers

A Guide For First-Time Homebuyers

(NAPSA)—Whatever the reason for buying your first home—marriage, a new job or a new child—the chances are that time is at a premium and being able to search for your dream home quickly and efficiently is important. Because information is so essential, it is in your best interest to associate yourself with a good real estate agent who has experience, who works in the area where you would like to live and with whom you feel comfortable.

Some real estate professionals, such as those at Century 21 Real Estate LLC, help to make the home buying process a lot smoother by offering a number of educational resources online. These will not only go over how you can narrow down your home search in terms of what you want versus what you need, but also explain the mortgage and closing fine points.

With this knowledge in hand, a CENTURY 21® professional can give you information on houses that interest you. Your real estate professional will discuss with you the pros and cons of each house. Don't be afraid to ask all the questions that come to your mind. Remember, one of these houses could be your future home.

You may also want to visit an "Open House." This will involve personally touring houses for sale and getting a firsthand view of the home and property. You may want



A good way to start the house-purchase process is by talking with people who have already gone through it.

to do this alone or with your real estate professional so that you get a better feel for the market, the neighborhood and the styles of houses available to you.

When you find your perfect home, you will need to make the seller an offer in writing. That offer is often the first step toward negotiating a sales contract with the seller. Typically, in this offer you not only specify the price you are willing to pay, but also the details on how you intend to finance the home, the amount of the down payment and whether personal property is included in the purchase.

To learn more about buying a home, visit www.century21.com or a local CENTURY 21® office.