

Career Opportunities

Demand For Insurance Professionals Remains Robust

(NAPSA)—There is some good news about employment: Career-minded people remain in high demand for at least one profession—insurance sales.

“Insurance and financial services products are always in great demand but especially during tough financial times,” said Connie Schleich-Williams, a regional sales manager for Mutual of Omaha. “When financial circumstances are tough, top priorities for consumers are the financial ‘safe havens’ and security that insurance can provide.”

According to Schleich-Williams, insurance companies are always on the lookout for qualified professionals to help them sell their products.

“Insurance sales is so much more than just a job,” she said. “It’s a rewarding career that can offer unlimited income potential, the freedom to build your own business with the support you need to make it successful and the fulfillment that comes with making a difference in people’s lives every day.”

Insurance companies are recruiting both recent college graduates and those looking to change careers. With the right company, said Schleich-Williams, an insurance career can offer you:

- A way to help people, make a difference and be rewarded for it. What really sets an insurance career apart is the fulfillment that comes from helping people, businesses and families every single day. Whether you’re giving a family the ability to keep its home after a tragic loss, protecting a person from skyrocketing long-term care costs or helping clients build assets and plan for the retirement of their dreams, you are making a difference.



Many people are finding a career that’s rewarding—both financially and emotionally—in insurance sales.

- Unlimited income potential—including commission, bonus, awards and worldwide incentive travel. Be rewarded for your results and earn what you’re worth. The more you sell, the more you earn—no caps, no limits, no ceilings.

- Proven sales programs and thorough training designed to get you off to a fast start—no sales experience necessary.

- Available financing to help you get started and transition to a commission-based income. Financing programs can provide you an income while you develop your skills and build your insurance knowledge.

- Ability to be your own boss and run your own business with outstanding support from management and the home office.

- Career path to becoming a financial adviser—with some companies, you can work toward a lucrative and personally rewarding career offering financial planning and fee-based investing.

Learn More

For more information, see www.agentliving.com.