

# Your Financial IQ

## Ask Yourself:

### “How CAN I Afford It?”

by Robert T. Kiyosaki

(NAPSA)—My poor dad constantly said, “I can’t afford it.” My rich dad, on the other hand, said, “If you want to be rich, you can’t afford to say, ‘You can’t afford it.’” A primary difference between rich people and poor people is the words they use.



My rich dad often said, “Poor people instinctively say, ‘I can’t afford it’ more than rich people.” He reminded me of how our words shape our thoughts. In other words:

What you say is what you become. That’s why he forbade us from ever saying, “I can’t afford it.” Instead, he said, “Ask yourself ‘How CAN I afford it?’” By asking yourself that question your mind opens up. By saying you “can’t afford it” your mind shuts down and it doesn’t have to go to work anymore.

One of the big differences between rich and poor is, very simply, the words they use. If you want to be rich, forbid yourself from ever saying, “I can’t afford it.” Instead, ask yourself, “How CAN I afford it?”

• *Robert T. Kiyosaki, author of “Rich Dad Poor Dad”—USA Today’s #1 Business Book for 2004—is an investor, entrepreneur, educator and creator of the board game CASH-FLOW 101®. For more information, visit [www.richdad.com](http://www.richdad.com).*