



Books Worth Reading

Money In Real Estate

(NAPSA)—With today's overheated housing market, it seems like most homes practically sell themselves. As a result, many people are asking themselves whether it's worth it to pay a Realtor thousands of dollars to find a buyer for a home that's in high demand.



One book that helps answer this all-important question is "Sell Your Home and Save Thousands on the Commission" (Wiley, \$19.95), by Robert Irwin. In this handy volume, Irwin

explains the numerous ways to lower the commission you pay.



All it takes is knowledge of the selling process and basic negotiating skills.

Another useful tome for people just getting started in the real estate game is "The Smart Money Guide to Real Estate Investing" (Wiley, \$16.95), by Gerri Willis. This volume touches on topics that hit readers close to home—the purchase, finance and renovation of their biggest single investment, whether it means buying a vacation home, an apartment building or shares in a real estate investment trust.

Both guides are available wherever books are sold or by visiting www.wiley.com.