

Tips On Trading In

(NAPSA)—Trading your old wheels to a dealership is often the easiest option but can be less lucrative. Try these tips to help get more money the next time:

- Clean up your ride. Vacuum, spot clean (or detail) and take out any coins, receipts or trash. Make that baby look like new again.
- Take care of easy-to-fix problems that will help prove your car is in tip-top shape. Top off fluids, fill tires and repair dings or scratches.



Taking a few small steps before you kiss your old car good-bye can help you get a better price when trading it in.

- Check your car's history to determine the value. Use the information in a Carfax Vehicle History Report to call out details that may help swing negotiations in your favor.
- Be prepared. Make sure you have the owner's manuals, all keys (spare and valet), and radio security code in order.
- Get multiple offers. It pays to shop your car. Get offers from a few different dealers first. You may not have to buy your next car from the dealer with the best offer.
- Learn more. For other easy-to-do tips on getting the most for your trade, search "trading in" on the Carfax.com blog.